Instructions for Ready-To-Sign Agreement

"Green Fluorescent Proteins (GFP) Mutants" Stanford Docket S95-040

- 1. Please insert the following information into the agreement:
 - a. Opening paragraph: today's date, your company's name, and primary address; and
 - b. Section 17: the appropriate company contact information for Notices.
- 2. Have the appropriate officer of the company sign duplicate copies of the agreement.
- 3. Return 2 signed copies of the agreement with a check for the license issue royalty (Section 6.1) to:

Attention: Director, RE: S95-040 Office of Technology Licensing 1705 El Camino Real Palo Alto, CA 94306-1106

- 4. OTL will sign both agreements, keep one for OTL's records and return the other original to the address and contact noted on the agreement. If you need an invoice to pay the issue fee, OTL will generate an invoice. Once the payment for the upfront fee is received by OTL, the license will be in effect.
- 5. If you have any questions about completing the agreement, please contact (650)723-0651. The favorable licensing royalties included in this Ready-To-Sign agreement apply only if no negotiation is required. If you would like to negotiate changes to the Ready-To-Sign agreement there will be an increase in licensing royalties of at least \$3,000 upfront and \$1,000 per year.